

Creating excellence, together.

# SUPPLIER QUALITY MANUAL

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# Nemak

Nemak is a leading provider of innovative light weighting solutions for the global automotive industry, specializing in the development and manufacturing of aluminum components for powertrain and body structure applications. The company employs more than 23,000 people at 38 facilities worldwide.

# Mission

Nemak provides innovative light weighting solutions for the global automotive industry and the advancement of sustainable mobility.

We exceed expectations while driving growth and profitability.

# Vision

Become the world leader in light weighting for the mobility industry

# Values

- Customer Focus
- Innovation
- Trust & Collaboration
- Respect & Responsibility

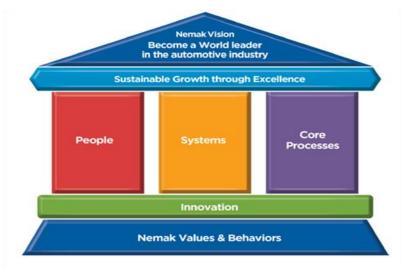


Figure 1. Nemak Core Values

# Scope

This manual describes Nemak's Quality Requirements for suppliers, who provide materials, products, processing, and other related services, either directly to Nemak plants or to its customers, on behalf of Nemak. This manual specifies additional requirements for Nemak Suppliers and does not supersede customer drawings or specifications, which shall be reviewed and understood completely, in addition to these requirements.

Direct suppliers are required to cascade these requirements to lower tiered suppliers throughout the supply chain.

# **Purpose**

These requirements are designed to support Nemak's mission which is a commitment to satisfy the needs of the global automotive industry by manufacturing high-tech aluminum components. Nemak aims to be a leading company in technology, cost, quality, response time and strives to be responsible to the environment.

The purpose of this manual is to inform Nemak Suppliers of core expectations regarding their quality management and manufacturing systems. After reviewing this manual, a supplier should have a clear understanding of what is expected of them to ensure that all Nemak requirements and expectations are being met.

The Nemak Supplier Quality Representative will work with the supplier to ensure that any deviation from these requirements does not negatively affect the finished part requirements or customer expectations.

# Content

# 1.0 Communication

Suppliers contracted by Nemak are considered Tier II Suppliers to Nemak customers and as such all communications should flow through the designated Nemak representative. Nemak suppliers are not allowed to contact or deliver information directly to a Nemak customer unless specific written authorization has been granted by the appropriate Nemak representative.

# 1.1 Notification of Organizational Changes

Changes to the Supplier's organization that may affect quality and/or finance, shall be reported in advance to Nemak. These changes include, but are not limited to: company ownership, company name, manufacturing location.

# 1.2 Confidentiality

The supplier shall in every way, ensure the confidentiality of Nemak contracted products and projects under development.

# 2.0 Supplier Qualification and Evaluation

# 2.1 Audits

The supplier shall establish an annual audit program (product and process audits) that includes internal production and subcontract, to verify compliance related to Nemak contracts. The audit program shall be prioritized based on the subcontractors, product, and process risk.

Nemak and their customers are authorized to check whether the quality assurance measures of the supplier guarantee the Nemak requirements with advance notification through a process, product, or system audit.

In case of quality problems, which have been caused by the services and/or deliveries by subcontractors of the supplier, the supplier must, on the request of Nemak, carry out an audit at the subcontractor site (if necessary, with participants from Nemak and their customers) and disclose the results to Nemak.

Nemak reserves the right to conduct an assessment at the supplier's location with advance communication. The duration of the assessment will vary based upon the reason for review.

#### 2.1.1 Layered Audit

The supplier shall establish layered audit system to:

- a) Reduce the number of non-conformances to existing procedures and policies
- b) Increase the frequency at which various levels of management perform audits
- c) Remove roadblocks to correcting unsatisfactory items
- d) Standardize types of items audited/checked by plant personnel. Supplier is free to use its own checklist.

# 2.2 Deadlines for Submitting the Action Plan and Follow-up

The action plan (process audit guide format) of the audited supplier for nonconformities evidenced during the audit, must be submitted to Nemak supplier representative according to audit results. Nemak supplier representative team will carry out an evaluation of the action plan validating its coherence. Evidence for the implementation of the proposed actions should be sent to the Nemak supplier representative within the deadlines set forth in the action plan.

#### 2.3 Verification of Effectiveness

The verification of effectiveness will be carried out through the next scheduled audit with the supplier, following the criteria:

- A) Verification on site of the nonconformity (s) detected in the previous audit
- B) In case of recurrence the note of the item in question will remain for the current audit
- C) According to severity an escalation process will apply

# 2.4 Management System Requirements

# 2.4.1 Quality Management System

Suppliers for components, services (e.g. heat treatment, surface treatment, machining etc.) and material (foundry and master alloys) must have a certification according to the ISO 9001/VDA 6.1 as a minimum, these requirements must be held throughout the entire supply chain. Suppliers that provide material or services that are directly part of the customer product shall have Supplier Development activities towards IATE 16949 accreditation.

Suppliers for calibration of measurement equipment and measurement of products must have an accreditation according to ISO 17025 or national equivalent, these requirements must be held throughout the entire supply chain.

Suppliers must have an effective quality management system in place with adequate resources to comply with all Nemak and Nemak customer(s) requirements.

Suppliers with internal or outsourced "special processes" as identified by the Automotive Industry Action Group (AIAG), may be required to show conformance with relevant AIAG Special Process documentation. The Nemak Supplier Quality Representative will provide guidance in such situations. When requested, suppliers of their outsourced sub-suppliers are expected to comply with these requirements and take effective corrective action to address any noted concerns.

The expiration of a certificate without a scheduled re-certification must be communicated to Nemak at least three months prior to the expiration date. New certificates are to be sent to the supply quality contact of Nemak without being prompted. Withdrawal of a certificate must be reported immediately.

#### 2.4.2 IT Security Requirements

Suppliers **must** ensure compliance with IT Security requirements according to ISO 27000 **and or TISAX**. Information Security Assessment (e.g. according VDA) can be requested and provided by supplier on request. Please contact to Nemak Supplier Representative for more details

# 2.5 Environmental, Health and Safety Certification

Nemak takes pride in their responsibility to the environment and fully expects that their suppliers do the same. Suppliers shall establish and maintain a robust environmental management system (e.g. ISO 14001 EMAS). At a minimum, they are expected to maintain a responsible Environmental Management System which complies with all applicable legal requirements.

Nemak promotes a safe and healthy work environment for its employees and expects that their suppliers provide the same for its employees. It is encouraged that suppliers require its employees to accept responsibility for working safely.

It is recommended that suppliers are certified to the most current edition of ISO 45001 Occupational health and safety management system

#### 2.5.1 Global Business Code for Suppliers

The supplier shall demonstrate compliance with the minimum standard of Business Ethics & Compliance, Environment & Product Safety, Human Rights, Working Conditions and Implementation and Compliance including conflicts minerals regulations as specified in the Nemak Global Business Code for Suppliers.

Source: www.nemak.com

# 2.6 Customer Specific Requirements

Supplier must comply all the specific requirements of OEM/ Nemak, during the program life and assure to update any changes on their quality system. The supplier will be responsible for verifying customer specific requirements. In the event of identification of missing specifications or requirements the supplier is responsible to notify Nemak via the Feasibility form.

Source: https://www.iatfglobaloversight.org/oem-requirements/customer-specific-requirements/

# 2.7 Contingency Plans

The supplier shall establish business continuity plans that identify, analyze, evaluate, and mitigate risks. Furthermore, the supplier shall perform a risk assessment that include risk identification, analysis evaluation, treatment, monitoring and regular activities to ensure the effectiveness.

When the supplier becomes aware of an impending production interruption, the supplier shall make every attempt to notify the Nemak receiving plant's Production Control & Logistics within 24 hours. The nature of the problem shall be communicated with the immediate actions taken to assure continuous supply of product. Production interruptions may include (but are not limited to) natural disasters, political unrest, war, capacity issues, quality issues, labor strikes, planned down time or other events that prevent the supplier from meeting the specified capacity volumes. The supplier shall advise Nemak of the plan for recovery and work toward minimizing its effect on the Nemak plant and final customer.

# 2.7.1 Shut Down/ Start Up Plan

In the event of an operational shutdown the supplier shall officially submit to the Nemak supplier representative a restart plan. The restart plan should be submitted prior to operations resuming. The restart plan is necessary, but not limited to, the following:

- A) General stop of the productive process over 10 calendar days
- B) Collective holidays
- C) Or when requested by Nemak Supplier Quality

The Restart Plan shall consider and address:

- A) Reinforce productive controls
- B) Add controls in addition to the standard operational control plan
- C) Check the packaging conditions
- D) To guarantee the operation of Error Proofing
- E) Ensuring that historical claims do not occur (recurrence)
- F) Avoid official complaints from the final customer (assembler)

Note 1: This plan shall be validated by Supplier Quality and shall be implemented as defined in the above items

Note 2: The identification of the lots in these periods will be agreed together with the Quality Representative

# 3.0 Production Part Approval Process

# 3.1 Quality Planning

For product and process development, it is critical that suppliers take a systematic approach and utilize the current AIAG Advanced Product Quality Planning (APQP) or VDA standard, according to customer requirements, to ensure all core requirements are being met. Cross functional teams should be formed at the start of development to ensure a full range of input by various team members.

During the planning phases of a program launch, controlled conditions are identified, implemented, and documented for prototype and production phases. It is the supplier's responsibility to use the proper tools to track progress and ensure on-time completion of defined items during the planning process.

Any changes in the agreed upon controlled conditions must be presented and approved by Nemak via the change management process. Suppliers are expected to conform to the AIAG "core tools" standards (APQP/CP, PPAP, MSA, SPC, FMEA), along with any additional OEM specific requirements, to support planning and on-going quality control and production requirements.

# 3.2 Advanced Product Quality Planning (APQP) and Nemak Project Management System (EXCEL)

The APQP (Advanced Product Quality Planning) or VDA standard provides guidelines for the development of new products and / or new processes. These guidelines establish requirements which, if they are met with discipline, will provide support for the delivery of a quality product or service / processes that satisfies the final customer in accordance with the established technical requirements, the development schedule, and the cost provision for the program. Nemak requires its suppliers to comply with all APQP steps, except when requested by the customer, the use of another new product development methodology (for example, VDA, ANPQP, etc.).

For the APQP **requirements** to be fulfilled according to the Nemak Vision, the EXCEL methodology (Nemak Project Management System) for the development of new products **will be utilized by Nemak personnel**. This practice, defines and synchronizes the actions of the organization during the process of development of new products and their manufacturing systems. Thus, EXCEL is also used as an internal counselor to control the program from the supplier. The operational principle of the EXCEL is "Identifying and **addressing issues** as soon as possible", and for this principle to be fulfilled, the follow-up and control of Milestones.

(Delivery phases) which are:

- P-1: Quotation phase
- P1: Project Set Up
- P2: Concept
- P3: Prototyping and Pre-Series
- P4: Industrialization & Launch
- P5: Validation Sign OFF
- Business Case and Change Management

For each Milestones above (delivery phases), there are exclusive delivery processes which will provide support for product / service development. Of these, the outsource development process was idealized for the management and control of new programs in suppliers. This process ensures that the supplier and the Nemak team are in sync and oriented to the desired result. The supplier is heard, oriented, and supported through a Nemak Supplier Representative who throughout the development phases will apply a unique methodology for controlling the program at the supplier. It is the methodology consists

of deliveries, which are presented to the supplier during development, monitored and assessed according to the risk to the program.

In this way, Nemak guarantees compliance with the APQP (or methodology chosen by the client) during the development of the product and passes the EXCEL operating principle as a good practice to the supplier "identifying and solving problems as soon as possible."

On request by Nemak supplier must use Nemak supplier portal or other interfaces to upload/provide all documents related to APQP activities. *In Global Programs each regional requirements need to be followed.* 

#### 3.2.1 APQP Timing

APQP meetings need to be scheduled and the supplier shall join the meeting as Nemak required. If there is anything delayed, the supplier shall provide the recovery plan to Nemak team for approval. Nemak supplier representative will release the supplier complaint to supplier according to the risk and require the root cause analysis and improvement report to avoid this kind of timing issues in the future.

#### 3.2.2 APQP Samples

The supplier shall provide the samples according to the APQP timing plan and make sure the samples will meet the quality requirement for each milestone as Nemak requirement. If there are any quality issues for APQP samples, Nemak supplier representative will release supplier complaint according to the risk and require root cause analysis and improvement report to avoid this kind of quality issues in the future.

The supplier shall submit the **requested** APQP documents on time as Nemak required. Nemak supplier representative will review the documents based on the IATF 16949, AIAG and Nemak special requirements. If there is any issue or timing delay for the APQP documents, Nemak supplier representative **may** issue a supplier complaint according to the risk and require root cause analysis and improvement **actions** to avoid **reoccurrences**.

#### 3.2.3 Capacity Planning

The purpose of the Nemak Supplier Capacity Planning and Verification Worksheet is to ensure that the supplier has adequate equipment and a work plan to meet the average weekly production requirements within the established operating pattern as specified in the Statement of Work and has achieved a state of production readiness.

All required capacities are stated in the SOW or contract specific for the product or program and reflect acceptable shippable product produced within a specified operating pattern.

The supplier capacity/availability will be described into the SOW /Contract of the product or program.

Prior to the issuing of equipment Purchas Orders, in conjunction with the Nemak Supplier Quality Engineer, each supplier must develop, submit, and acquire approval of, the Nemak Supplier Capacity Planning and Verification worksheet at a minimum. Other program specific requirements and OEM customer specific capacity planning documents may also apply and should be spelled out in the specific Statement of Work.

All capacity planning must be based on surrogate OEE data derived from similar product lines and/or equipment operating in the supplier's facility. In the event this is a new product/process to the supplier, the surrogate OEE data can be supplied by the machine OEM. Using this OEE data as a basis, the supplier should estimate unplanned downtime in the Nemak Supplier Capacity Planning and Verification worksheet to reflect projected equipment efficiency.

Ideal Cycle Times in the planning phase is a reflection of a supplier's best estimate based on surrogate data derived from similar processes or cycle time quotes received from machine manufacturers. The supplier should make every attempt to state these as accurately as possible as this element can have a significant impact on the number of machines and tooling approved for the program. Caution should be taken to properly assess load/unload as external or internal to the machine cycle time and account for this in the overall process cycle time as required. When significant changes to planned cycle time occur in the development stage (i.e. unplanned double pass required for quality that increases CT or tool change sequence time reduced, decreasing CT) the supplier should update the plan to assure that it can still support program requirements.

Once all elements of the plan have been completed and the plan has been approved, the supplier should be authorized to proceed with machine and tooling purchases. Note that this authorization must come from the responsible Nemak Purchasing representative.

When developing the capacity plan, the supplier must clearly state the projected scrap rate for each operation, including the foundry scrap (*if applicable*) rate stated in the SOW, and account for the added capacity requirements for operations upstream of the scrap producing operation (i.e. stated capacity in the SOW is 100 a day, and Op 20 has a projected scrap of 2%, then Op 10 capacity requirements become 102 a day).

Note: The supplier is responsible for assuring similar capacity planning activities are conducted with their suppliers (Nemak sub-suppliers). As OEM Capacity Planning documents may vary from project to project utilize relevant documentation provided.

# **3.3 PPAP**

It is a requirement of the IATF Standard that the Production Part Approval Process (PPAP) be documented and followed by both customer and suppliers. The PPAP process defines the necessary steps and results which demonstrate continued compliance to Nemak, and its affiliated customer requirements.

Unless exempt through an approved Nemak Waiver **to be provided as necessary**, suppliers may not ship production parts to Nemak or its customer facilities without an approved Part Submission Warrant (PSW).

Suppliers must follow the PPAP methodology, as defined in the AIAG PPAP manual /VDA 2, for all product launches and change management PPAP submissions. *When necessary, the appropriate formats will be provided.* 

The organization shall use level 3 for AIAG/PPAP or special agreement according to VDA 2 standard with Nemak for all submissions unless otherwise specified by the authorized customer representative. Contact local Nemak supplier representative for guidance on forms to use.

# 3.3.1 Customer PPAP Status

## a) Approved

Approved indicates that the part or material, including all sub-components, meets all customer requirements. The organization is therefore authorized to ship production quantities of the product, subject to releases from the customer scheduling activity.

# b) Interim Approval (Valid for AIAG/PPAP only)

Interim Approval permits shipment of material for production requirements on a limited time or piece quantity basis. Interim Approval will only be granted when the organization has:

- Clearly defined the non-compliances preventing approval; and,
- Prepared an action plan agreed upon by the customer. PPAP re-submission is required to obtain a status of "approved."

Note 1: The organization is responsible for implementing containment actions to ensure that only acceptable material is being shipped to the customer.

Note 2: Parts with a status of "Interim Approval" are not to be considered "Approved." Material covered by an interim approval that fails to meet the agreed-upon action plan, either by the expiration date or the shipment of the authorized quantity, will be rejected. No additional shipments are authorized unless an extension of the interim approval is granted.

# c) Rejected

Rejected means that the PPAP submission does not meet customer requirements, based on the production lot from which it was taken and/or accompanying documentation. In such cases, the submission and/or process, as appropriate, shall be corrected to meet customer requirements. The submission shall be approved before production quantities may be shipped.

# 3.3.2 Test Capability

Sections of the PPAP elements require testing such as performance, material, and measurement. Suppliers must be capable of performing such tests or at a minimum, *have ISO 17025 compliant* outsourced resources available to carry out the necessary testing. Suppliers or outsourced suppliers must satisfy the requirement to perform these tests and generate required records of conformance to the PPAP requirements. Complete test records must be retained with the PPAP documentation and submitted when requested.

#### 3.3.3 Sub-Supplier Expectations

Sub-suppliers shall be held to the same expectations and requirements defined within this manual. It is the responsibility of the supplier to cascade these requirements & **applicable CSRs** to the sub-suppliers.

# 3.3.4 Early Production Containment (EPC)

Early production containment is used to reduce the risk of launch issues. EPC typically involves doubling the control plan checks, either by frequency or samples size. EPC shall be initiated during all preproduction manufacturing events through SOP. Exit criteria shall be established at the time the supplier enters EPC; typically, 90 days after SOP if there are no issues found. Frequency and duration are per customer requirements or as mutually agreed between Nemak and supplier. If issues were identified during EPC, the exit criteria would typically include identifying the root cause, implementing an irreversible corrective action, and demonstrating a sustained period of defect free production.

# 3.3.5 Requalification / Annual Layout Inspection and Functional Testing

Annual layouts and functional verification to all engineering material performance, and durability requirements may be required. The extent of these tests corresponds to the extent of the initial sampling and may contain additional agreed features. All results shall be reported to Nemak as requested yearly.

# 3.4 Nemak Drawings/Specifications

Suppliers must adhere to Nemak/OEM drawings and Engineering specifications. Drawings and Engineering Specifications must be reviewed, understood, and agreed upon by the supplier. **Any issues or concerns with the drawing or specification(s) must be documented via the Feasibility Analysis form provided by Nemak as soon as possible**. If no questions or concerns are documented, **Nemak will** assume that the supplier has a clear understanding and compliance of the requirements which will be adhered to in production. It is required that a bubble print is created by the supplier, which identifies ALL characteristics, for example, Diameter, Depth, Angle, etc., and are individually numbered and referenced throughout the process (PFMEA, Control Plan, Work Instructions, **ISIR**, Process Plans, etc.).

Official prints and specifications for use in quoting and production are issued by **Nemak Purchasing** or designated Nemak contact. Prints and specifications received from any other Nemak source, including engineering **unless expressly initiated by Purchasing**, shall be considered "for reference only".

Please contact to local Nemak supplier representative for more details.

#### 3.4.1 Design Validation Planning and Reporting (DVP&R)

When applicable, the supplier must develop and implement a product test plan. Inputs for the test plan should include: DFMEA if available, engineering specifications, and any other Nemak defined/supplied engineering requirements. The proposed DVP&R plan must be reviewed and approved by Nemak Supplier Quality Representatives prior to **commencing** any testing. **Test** Results must be reported to Nemak upon test completion and the completed DVP&R form must be approved by Nemak supplier representative prior to any implementation.

# 3.5 Design Failure Mode and Effects Analysis – DFMEA

Where applicable, design responsible suppliers must develop and maintain a DFMEA throughout the life of the product. DFMEA inputs should include warranty issues, customer concerns, lessons learned, and address past 8D concerns. The DFMEA must be reviewed with Nemak to ensure accuracy and completeness.

# 3.6 Process Failure Mode and Effects Analysis – PFMEA

A PFMEA is an absolute requirement which must be developed and maintained throughout the life of the product. Suppliers shall adhere to the guidelines outlined in the current revision of the AIAG | VDA PFMEA Manual. The PFMEA should flow from the DFMEA where available. PFMEA should also include inputs such as warranty issues, customer concerns, lessons learned, and past 8D concerns. For suppliers that provide material or services that are directly part of the customer product, the PFMEA must be reviewed with Nemak to ensure accuracy and completeness; for other suppliers review will be determined by Nemak supplier representative. PFMEA's must be reviewed and updated where applicable, with any product or process change that occur during Series Production.

Risk reduction reviews by product focused on preventing defects from leaving the workstation are to be held in order to drive continuous improvement. Action plans for top issues must include:

- a. Recommended actions
- b. Responsibility
- c. Timing

Reverse PFMEA process shall be in place to identify new potential failure modes in the production line. According to PFMEA processes, verify Reverse PFMEA (On-station reviews) findings are driven back into the Process Flow, PFMEA, Control Plan, and Work Instructions as applicable.

# 3.7 Control of Special Characteristics

Nemak and/or OEM drawings may indicate special characteristics for the program/product, such as CC, Critical Characteristics, or SC, Significant Characteristics. These characteristics indicate that product function, or government, safety or environmental regulations are affected. Due to the severity of these defined characteristics, it is a requirement that they are appropriately stated and controlled within the applicable processes.

All process related documentation such as, FMEA's, control plans, work instructions and process plans must note the appropriate special characteristic where applicable. For operations which produce special characteristics, long term capability of a minimum of 1.67 Cpk's or per CSR, whichever is higher. must be demonstrated and provided to Nemak on regular basis (e.g. monthly), depends by the Nemak supplier representative. For each characteristic per the calculations defined in the AIAG Statistical Process Control (SPC) manual or VDA 4. If this Cpk's is not demonstrated, alternative control methods such as mistake proofing (preferred) or 100% testing and/or inspection are required.

Nemak expects that suppliers producing parts with special characteristics ensure that proper training is provided to its personnel to ensure that all who affect the product have a clear understanding of the reason for the significance of the special characteristics and how their operation may affect such.

Other specials characteristics may also be defined by the customer such as High Impact Characteristics (HIC's), or Pass through Characteristics (PTC's), described later in this manual. Suppliers may also identify critical process characteristics within their own process. All of these characteristics are also expected to be defined through the appropriate process documentation and treated as special within the manufacturing process capability and reporting requirements.

The supplier must share with Nemak the statistical results regarding product or process characteristics with a regular monthly basis in order to verify and monitor the process and establish any preventive or corrective plan when minimum capability is not achieved.

### 3.7.1 Special Process Characteristics

The suppliers shall identify the special characteristics and process characteristics. The special characteristics list should be approved by Nemak. The process control methods for the special characteristics shall comply the IATF 16949/VDA requirement and SPC manual if there is no special requirement from Nemak **or other CSR**. If Nemak provided a special requirement for the special characteristics on RFQ/SOW or technical review, the suppliers shall follow Nemak special requirement.

# 3.7.2 Pass Through Characteristics – PTC

Pass Through Characteristics (PTC), are product characteristics that are created or revealed during the process, are not used, assembled, or verified and have little to no chance of being detected prior to reaching the customer.

As part of the APQP process, it is a requirement that the supplier work with their Nemak representative to define and agree upon all potential PTC's. Upon defining these characteristics, the supplier is to complete the required PTC form (to be provided when necessary) which is to be submitted as part of the initial PPAP process. The PTC acronym must be utilized throughout the process documentation, PFMEA, Control Plan, work instructions & process plans, to identify the defined PTC's. Pass Through Characteristics, when possible, must have control methods in place to protect Nemak and its customers.

Such characteristics will affect fit, form or function at some point. It is important during the infant stages of APQP and design review that each of the product features are studied, documented, and verified as to whether they will be passed through to the customer. Each feature will be discussed, and some will require early detection methods at the supplier, rather than adding more cost or risk at the customer.

The PTC summary may coincide with the PFMEA development and each PTC should be identified in both the PFMEA and Control Plan under the Special Characteristic/Classification column.

From previous lessons learned, Nemak realizes the importance of "Touch Point Diagrams" to learn up front, where the product will be fixtured, sealed, probed, or gauged throughout the process and hence, avoiding unnecessary downtime. It is strongly encouraged that the supplier begins their diagrams as fixtures, seals, probes, and gauges, are being designed and developed. Maps should be shared with both the Nemak facility as well as the OEM's. Touch point diagrams should be developed also by the OEM Customer plants and shared with the suppliers so that these defined areas are machined or inspected and verified prior to shipment to the customer.

# 3.8 Process Capability

Initial process capability studies are required by Nemak for, but not limited to, all new program launches, new equipment installations, equipment relocations, and process revisions for all characteristics identified on the customer prints, models, engineering specification, and other related documents generated by either Nemak or their customer(s) defining specific component requirements.

Long term on-going capability will be monitored for all customer defined special characteristics (i.e. safety critical, product significant) and other process critical characteristics agreed to during the APQP

process using the appropriate statistical tools and reported to Nemak in the specified format on a monthly basis.

AIAG/VDA guidelines are to be considered minimum requirements when establishing and reporting process capability. Provisions outlined in this document are to be considered in addition to those required by the AIAG manual. In the event of a conflict between AIAG and this document, this document shall override the AIAG requirement.

# 3.8.1 Gauge Requirements

When available, process variable gages are permitted to be used to conduct process capability studies. In the absence of variable gages, CMM data will be used to calculate capability. All gages, including CMM, must first have passed a GRR per the requirements in the **AIAG | VDA MSA**.

#### 3.8.2 Initial Process Capability

Initial process capability studies are required by Nemak for, but not limited to, all new program launches, new equipment installations, equipment relocations, and process revisions for all characteristics identified on the customer prints, models, engineering specification, and other related documents generated by either Nemak or their customer(s) defining specific component requirements.

#### 3.8.2.1 Initial Capability Sampling Plan

Unless otherwise agreed to in writing by the designated Nemak Quality representative, initial process capability studies will consist of min. 50 pieces sample produced in a row for each process stream (i.e. spindle, machine, cavity) or as specified by CSR.

The submission is required unless otherwise specified by the authorized customer representative, and after change implementation.

#### 3.8.2.2 Initial Capability Calculation and Analysis

Process capability must be calculated and analyzed using the Minitab Capability Six-pack option. Any alternative software must be approved in writing by the designated Nemak Quality representative prior to use. Care must be taken to assure the proper analysis is conducted for the type of specifications being studied (unilateral vs. bilateral) and to validate process stability and normality prior to acceptance of the capability index calculations (Pp/Ppk or Pm/Pmk according the new standard definitions). Non-Normal data must be calculated using the proper distribution model or transformation. If normality or stability cannot be established using these methods, the data cannot be used to establish the capability index (Pp/Ppk or Pm/Pmk). Refer to AIAG Statistical Control Methods (SCM) manual for additional details.

#### 3.8.2.3 Initial Capability Reporting

<u>Customer Defined Special Characteristics</u> – Capability data for all customer defined special characteristics (i.e. safety critical, product significant) and other process critical characteristics agreed to during the APQP process must be summarized in the format specified by Nemak and submitted, at a minimum, as part of the PPAP package along with the Minitab Capability Six-pack for each characteristic.

<u>All Other Characteristics</u> – While not required for PPAP submission, capability studies must be conducted for all other characteristics. Capability data for these characteristics must be summarized and submitted in the format specified by Nemak upon request.

In addition, a usable electronic copy of the raw data (i.e. Excel Spreadsheet, Minitab Project File) must be made available to the Nemak supplier representative upon request.

#### 3.8.2.4 Initial Capability Acceptance

For Initial Process Capabilities Studies conducted using the sampling plan as described above, the following capability index must be achieved:

<u>Characteristic Type (n=50)</u>	<u>Ppk</u>
Customer Defined Special Characteristic	1.67
Process Critical Characteristic	1.67
All Other Characteristics	1.33

In the event the Nemak Quality representative has agreed in writing to a reduced sampling plan for initial process capability studies, the following capability index must be met:

<u>Characteristic Type (n=30)</u>	Ppk
Customer Defined Special Characteristic	2.00
Process Critical Characteristic	2.00
All Other Characteristics	1.60

Processes failing to meet the above capability index must be 100% inspected until such capability requirements are met. Any request for a sampling plan less than 100% will be evaluated on an individual basis and must be approved in writing by the designated Nemak Quality representative prior to implementation.

A characteristic noted in the SOW/Contract requiring 100% inspection, regardless of capability, requires an alternaivet pre-approved (documented in Control Plan) method in the event of a Series Process Failure which shall be utilized until the primary established inspection method can be recovered.

#### 3.8.3 Long Term On-Going Process Capability

Long term on-going capability will be monitored for all customer defined special characteristics (i.e. safety critical, product significant) and other process critical characteristics agreed to during the APQP process using the appropriate statistical tools. Unless otherwise agreed to in writing by the designated Nemak Quality representative, SPC charting will be used to monitor and control these processes.

#### 3.8.3.1 Sampling Plan

Sampling plans will be determined jointly between Nemak and the supplier during the APQP process. It is recommended that a minimum sample subset of 3 consecutive components per process stream per shift be taken to effectively evaluate part-to-part variation. The approved sampling plan must be reflected in the Control Plan.

#### 3.8.3.2 Charting

Unless otherwise agreed to in writing by the designated Nemak Quality representative, the sample dimensional results will be recorded and charted on SPC X-Bar and R charts. Where manageable, individual charts should be maintained for each process flow (i.e. CNC, Fixture, Cavity, etc.). Where it becomes necessary to combine process flows onto 1 chart, the data should be stratified.

Reaction plans to out-of-control conditions should be documented on the chart and/or in a work instruction. All out-of-control conditions must be identified on the chart at the time of the occurrence along with actions taken to correct the condition and contain suspect material per the reaction plan. All charting requirements and reaction plans must be reflected in the Control Plan.

#### 3.8.3.3 On-Going Capability Calculation and Analysis

Process capability must be calculated and analyzed monthly in Minitab using the most recent 30 days or 30 sample groups worth of data, whichever is greater (Any alternative software must be approved in writing by the designated Nemak Quality representative prior to use). Care must be taken to assure the proper analysis is conducted for the type of specifications being studied (unilateral vs. bilateral) and to validate process stability and normality prior to a accepting the capability index calculations (Pp/Ppk). Non-Normal data must be calculated using the proper model distribution or transformation. If normality or stability cannot be established using these methods, the data cannot be used to establish the capability index (Pp/Ppk).

## 3.8.3.4 On-Going Capability Reporting

On-Going capability data for all customer defined special characteristics (i.e. safety critical, product significant) and other process critical characteristics agreed to during the APQP process must be summarized in the format specified by Nemak and submitted to the designated Nemak supplier representative monthly. In addition, a usable electronic copy of the raw data (i.e. Excel Spreadsheet, Minitab Project File) and copy of the SPC chart(s) must be made available to the Nemak supplier representative upon request.

#### 3.8.3.5 On-Going Capability Acceptance

The following on-going capability index must be maintained for all customer defined special characteristics (i.e. safety critical, product significant) and other process critical characteristics agreed to during the APQP process:

<u>Characteristic Type</u> <u>Cpk</u>
Customer Defined Special Characteristic **1.67**Process Critical Characteristic 1.33

#### Unless otherwise specified by CSR

Processes failing to meet the above capability index must be 100% inspected until such capability requirements are met.

Any request for a sampling plan less than 100% will be evaluated on an individual basis and must be approved in writing by the Nemak supplier representative prior to implementation.

All 100% inspection requirements and approved alternate sampling plans must be reflected in the production control plan until stated requirements are eliminated. Refer to local Nemak supplier representative for appropriate statistical software package.

# 3.9 Gauge R&R and Leak Tester

The supplier shall conduct Gauge R&R studies of all measurement systems referenced in the Control Plan. The AIAG Measurement Systems Analysis (MSA) standard is to be followed along

# 3.10 Customer Property

The Supplier shall exercise care with the property of Nemak/OEM while it is under their control or being used by the Supplier. If any property of Nemak is lost, damaged, or otherwise found to be unsuitable for use, this shall be reported to Nemak, and records maintained.

Nemak owned gages, equipment, and tooling shall be permanently marked so that the ownership is visible and can be determined.

A Supplier is expected to maintain all tooling for the life of the program. All repairs and maintenance are the responsibility of the suppliers. Failure to maintain tooling in a proper manner may result in the Supplier being charged for any required tooling repairs or replacements.

# 4.0 Manufacturing under Controlled Conditions

# 4.1 Control Plan

Control Plans are required for both pre-launch and production phases. Like the FMEA's, Control Plans are living documents and are expected to be reviewed and updated as process or product changes take place. The AIAG APQP/Control Plan Standard is to be referenced to ensure proper formatting is followed. Suppliers **shall** periodically audit their control plans for compliance, as part of their stated internal audit plan **and be able to demonstrate audit results and compliance upon request.** 

#### 4.2 Work Instructions

Work instructions are an important piece of employee ownership. Suppliers must create work instructions, derived from control plans and other process documentation, for any operations which impact quality. Work instructions are to be used for training purposes and should be accessible to the employee at all times for reference.

# 4.3 Job Set-Up Verification

Verification of product is required any time that a job is set-up, changed over or out of production for a stated period of time. The supplier is to define and implement a process, using statistical control, when necessary to verify first piece and in the event of **frequent and or** multiple changeovers, last-off inspection is a recommended practice.

# 4.4 Identification and Traceability

The supplier must identify Nemak product throughout the manufacturing process in all stages and inventory locations. Placards, tags, lot numbers, bar codes are a few acceptable means of identification. At a minimum, Traceability requirements from the OEM must be cascaded & adhered to in the production of series products. The status of all products must be identified to mitigate risk of suspect, non-conforming or unapproved product being used or shipped to Nemak or Nemak's customers.

Traceability of each part is necessary to identify phases or birth history of the production process. Traceability should be permanently and legibly applied to each part. Some examples of traceability types include stamping, Telesis marking, ink stamping, laser etching, etc. Locations, **requirements**, and reasons for traceability is to be discussed during the APQP planning phase of the launch and must be reviewed and agreed upon by the applicable Nemak Representative **and documented in the appropriate method**.

# **4.5 Laboratory Requirements**

The premises of an internal laboratory of the organization shall have a defined scope capable of performing the inspection, testing and calibration services; this scope shall be included in the documentation of the Quality management system. The technical requirements must meet at least the following items:

- Adequacy of laboratory procedures
- Competence of laboratory staff
- Product test
- Ability to perform services correctly according to process standards (such as ASTM, MS, etc.)
- Critical analysis of related records

Note: ISO / IEC 17025 accreditation is recommended for internal laboratory to demonstrate compliance.

#### 4.5.1 Control of Monitoring and Measuring Devices

Measuring equipment shall be calibrated or verified at specified intervals, or prior to use, against measurement standards traceable to international or national measurement standards; when no such standards exist, the basis for calibration shall be recorded. **Reference applicable CSRs for minimum required calibration intervals.** 

**Additionally,** the Supplier shall assess previous measurement results when the equipment is found not to conform to requirements. The Supplier shall take appropriate action on the equipment and any product affected. Records of results of calibration and verification shall be maintained.

# 4.6 Requirements for Special Processes

Special processes must meet the requirements according to the AIAG Manual (e.g. CQ19) or customer specifications version in force. This requirement applies to suppliers and sub-suppliers of the Nemak supply chain. Evaluation carried out annually by the Quality of Nemak Suppliers.

# 4.7 Chargeback Process

Supplier cost recovery will be initiated by Nemak when it has been determined that the supplier is responsible for quality and or delivery shortcomings.

#### Chargeback Occurrence may be applicable:

- As a result of a defective component that has a Pass-Through Characteristic (PTC), Nemak receives a Quality Concern (Component Cost + Value Add + Customer Charge)
- When Nemak is required to initiate a quality containment of finished goods as a result of an out of tolerance condition stemming from a supplied component (Component Cost + Value Add + Rework)
- When Receiving Inspection, or Operations, identifies an out of specification component (Component Cost)

Costs include, but are not limited to:

- Inspection Cost Costs include receiving inspection, layout activities, and/or functional testing.
- Rework/ Salvage costs
- Manufacturing downtime costs.
- > Administrative costs.

The cost recovery details are included into the SOW / Contract

# 4.8 Reworking of Faulty Parts

Reworking faulty parts that are noticed either during our production or as part of a complaint must only be carried out in agreement with the Nemak quality management and must be labeled as reworked parts in each container before delivery.

# 4.9 Records

Suppliers are required to keep and maintain routine quality records which are derived from specifications discussed in the APQP phase or established as part of a corrective action. These records are to be maintained for the life of the product, plus 2 years (or per relevant Customer Specific Requirements) and must be made available for review upon request within 24hrs, and according to Nemak needs. Examples of these records include but are not limited to, capability data for all "special characteristics", reliability test results, leak test records, traceability, audits, process inspections, maintenance records, PPAP records, etc.

# 4.10 Preservation of Product

The supplier shall preserve the conformity of product during internal processing and delivery to the intended destination. This preservation shall include identification, handling, packaging, storage, and

protection. The supplier shall ensure that products in all operations stages including pre-machined parts are stored *in an appropriate manner to protect the part*.

#### 4.10.1 Storage and Inventory

The Supplier shall use an inventory management system to optimize inventory turns over time and assure stock rotation, such as "first-in-first-out" (FIFO). Obsolete product shall be controlled in a similar manner to nonconforming product.

# 4.11 Preventative & Predictive Equipment Maintenance (PM)

To support capacity and quality requirements, it is a necessity that suppliers develop a planned preventative maintenance system to ensure the highest level of equipment efficiency possible. Equipment Efficiency improves OEE, process variation and process capability by minimizing unplanned downtime.

As part of the PM program, suppliers shall document and review PM actions which are to become controlled records and should be made available upon request. In addition, the system shall ensure that all critical equipment is identified so that spare parts are available on site at all times to avoid unplanned downtime.

Where applicable, Nemak and/or "customer" owned tooling and equipment is to be identified, maintained, and preserved.

# 4.12 Special Approvals

The delivery of products with nonconformities **to** the specification may only be carried out once prior written approval has been given by Nemak. These deliveries may only be made for a quantity or period agreed with Nemak. Every shipment must be provided with a specially arranged label.

# 4.13 Labeling of Deliveries and Delivery Note

Parts or containers must be labeled in an appropriate way using VDA 4902 material tags or AIAG B-3 shipping labels or special labels agreed by both supplier and Nemak. The delivery note (e.g. according to EN 10204) contains the Nemak item number of products with the corresponding revision or version status, the total quantity per delivery item, the number of shipping containers (e.g. pallets) and individual packaging units (e.g. small load carriers) with the respective quantity and includes a compliance statement.

# **4.14** Associated Documents

The quoted standards must be procured either from the Verband der Automobilindustrie e.V. - Quality Management Center (www.vda-qmc.de), or the Automotive Industrial Action Group (www.aiag.org) and the latest respective version of the Specific Customer Requirements (VW Group; Porsche; GM; Daimler, Ford; BMW Group; Jaguar Landrover; Audi; Stellantis etc.) or other appropriate bodies (ASTM, ISO, ANSI etc.)

# 5.0 Change Management

There are many reasons that a product or process may require a change during the **Series P**roduction phase. Some reasons may include corrective action implementation due to a quality concern, to improve process efficiency, cost savings, change in supplier location, change in sub-supplier, etc. Though all these reasons may be acceptable conditions for change, they must first be communicated to the Nemak Representative, validated, and approved by Nemak and when applicable, **Nemak's** customer.

Parts received by Nemak must always be produced by a production process approved by a PPAP, PSW, or Deviation. Suppliers must not ship, and will not be paid for, shipments made without an approved PSW. Supplier PPAP documentation should always reflect the current process, and the process as approved by Nemak. The supplier is responsible for controlling all aspects of change and communicating to Nemak using the **necessary** process.

# **5.1 Supplier Change Requests**

Suppliers and sub-suppliers shall not make changes without written approval from Nemak, using the standardized approval process.

Types of changes include; Location (supplier or sub-supplier)

Facilities Processes Process Flow Equipment

Tooling

Material or Material Source

Product Design (or any change which may affect product design or function)

Changes to any of the above will require approval by Nemak, and in many cases, their customer(s). The Nemak Representative will refer to Customer Specific Requirements for additional approval requirements as applicable.

FMEA's and control plans shall be reviewed, as applicable, to ensure that all process related issues have been identified, addressed and resolved.

To initiate a Supplier Requested Change, the supplier must submit to Nemak a formal request for modification of process / product, utilizing the Nemak form: "Request for Modification Supplier Product / Process - analysis and Approval of Costs" when necessary, request this form from the Nemak Supplier Quality Representative. Additionally, for Nemak to monitor activities, the supplier shall send a development schedule and should develop a PAPP plan to be submitted as part of the approval process of the change implementation.

Types of change approvals may be either permanent or temporary in nature. Approval types include:

- PPAP/PSW
- SREA
- Deviation (waiver, WERS Alert, etc.)

Change types may be broken down into two categories, Permanent Change or Temporary Change.

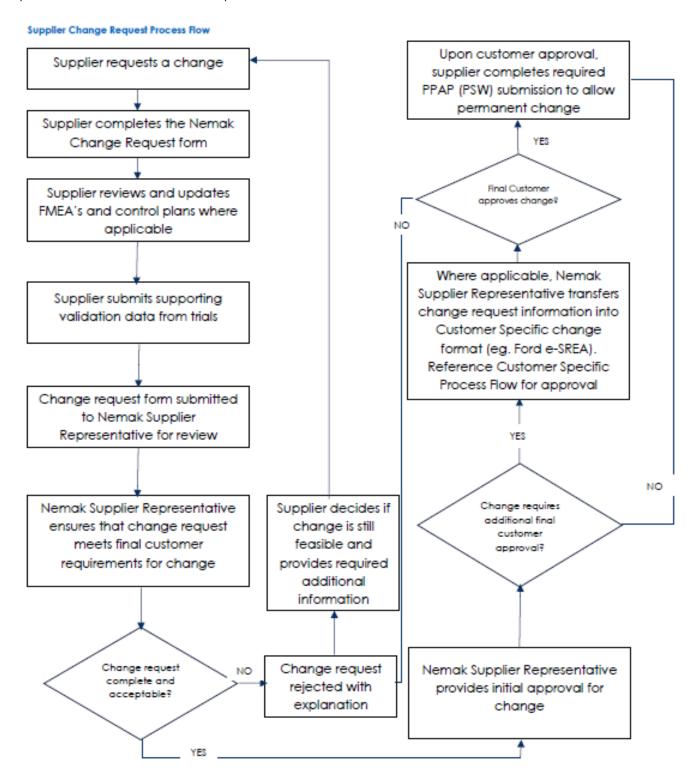
#### **5.1.1 Permanent Change Request**

Permanent changes must follow the Nemak Change process. The appropriate Nemak Supplier Request for Change must be used and submitted to the Nemak Representative for approval prior to making any changes. See Figure 1 for a sample of the Supplier Request for Change form. If the request is rejected, the supplier cannot move forward with the proposed change. If the request is approved, the supplier is required to follow the APQP and PPAP processes to implement the change. An approved request does not mean authorization to ship changed parts or parts manufactured on a changed process.

## **5.1.2 Temporary Change Request**

Temporary changes may be requested for various reasons and are intended for changes such as: Minor product or process deviations which do not affect the function of the part, DOE or other trails.

Such changes are temporary in nature and may not require that the Nemak Change process be followed in its entirety. Other forms of approval, such as temporary written waivers, suppliers internal change request forms or WERS Alerts, may be authorized for temporary changes. The Nemak Representative will define which process is to be used for each individual case.



# **6.0 Supplier Performance Management**

# 6.1 Communication, Evaluation and Development

Communication is an integral part of a supplier/customer relationship which is why Nemak is committed to providing on-going feedback to each supplier not only through the support of a Nemak supplier representative, but also in the form of a Supplier Performance Scorecard. The Scorecard is intended to encourage excellence in terms of Quality and Delivery.

As a result of the evaluation, action plans may be required to help drive closure to communicated concerns and non-compliance to required procedures and specifications. The Nemak supplier representative will help develop the plan, monitor progress towards completion and evaluate effectiveness of the corrective actions taken.

Open items will require mutually agreed upon goals, targets and timelines which will be monitored continuously until the supplier is able to meet the customer expectations. If these expectations cannot be met in the mutually agreed upon timeframe, Nemak will re-evaluate the commercial relationship with appropriate supplier management and take appropriate action.

# 6. 2 Supplier Performance Scorecard

Supplier Performance Evaluation applicable to all purchasing categories in Nemak that will allow us to properly segment and evaluate a selected base of existing suppliers in an operative and strategic basis in order to identify opportunities and potential areas of development.

The evaluation focuses on quantitative and qualitative indicators to have an integrated evaluation criteria approach. Each purchasing category to be evaluated has the potential to negatively affect the immediate and downstream customers which is why they are considered critical and will be monitored closely to avoid interruptions.

Suppliers are evaluated according to its purchasing category based on the below evaluation criteria:

#### **Quantitative**

- Quality
  - o PPM Returns / PPM Scrap Monitoring
  - o PPM Q notes
  - Number of supplier complaints

#### Delivery

- o On-time delivery
- o Fill rate %

#### **Qualitative**

#### Cost Performance

- 1. Vs. Taraet
- 2. Vs. Market Price

#### Certifications

- 1. IATF 16949
- 2. ISO 9001
- 3. Additional Specific Certification (MMOG, Super G, 17025)
- 4. Audits: NSDS, PCPA, VDA

#### Service

- Competence in Problem Solving / Flexibility
- 2. Technical Skills
- 3. Innovation
- 4. Customer Satisfaction
- 5. Premium Freights

#### CSR

- 1. Management System
- 2. Legal Compliance
- 3. Environment
- 4. Health
- 5. Safety
- 6. Social Accountability
- 7. Anticorruption
- 5. Technological Level of Products and Performance

Purchasing categories considered for Supplier Evaluation:

- -Aluminum, Alloys
- -Production Material
- -Manufacturing Services (Machining, Heat treatment and Surface Treatment processes)
- -Contracted Services
- -Tooling, Infrastructure and Equipment (Capex)
- -MRO

The term PPM (Parts per Million) describes the comparison between the number of defective parts and the number of parts inspected. The PPM key figure is calculated based on the following formula:

PPM within time period = <u>Number of defective parts</u> x 1,000,000 Number of delivered parts

The number of defective parts can be calculated:

PPM returns, based on the number of returned parts to supplier PPM scrap monitoring, related to machining scrap PPM q notes, based on supplier complaints.

Number of complaints registered in SAP via Q-Notes (Notification type 1V) considering next levels:

Level of complaint	Description	
>= Supplier Complaint Level	Official claim reported by OEM/Nemak. E.g. Severity high,	
1	dealer returns, claim register into the system critical	
	defect, warranty claim, recall.	
>= Supplier Complaint Level	No official claim reported by OEM/Nemak. E.g. Severity	
2	medium, complaint by email. Supplier alert by OEM.	
>= Supplier Complaint Level	Claim reported by Nemak. E.g. capacity, customer	
3	service, audit results.	
No supplier complaint	No Claims generated and reported	100%

#### On time delivery (OTD)

Description: Date reliability measures the difference between the requested and the actual delivery date.

The difference between the requested and the actual delivery date is always calculated in working days according to the factory calendar assigned to the plant. Delays/early deliveries are scored as follows:

#### Fill Rate %

Description: Quantity reliability measures the difference between the requested and the actual delivery quantity

In order to calculate the quantity/on-time reliability each Goods receipt is compared with the quantity to be delivered (from purchase order scheduling line). Then the deviation in percent between both is determined and each Goods receipt is evaluated.

#### Qualitative

The execution of the Soft facts is based on a questionnaire with specific questions for each area.

Soft facts are grouped into 5 Classes that are divided into Categories, which are subject to Evaluation Criteria, which are equivalent to a certain number of points that are finally used in order to obtain a final value which should be 1, 5 or 10 points as options

#### Differentiated weighting

Vendor evaluation will be applied considering different weights depending on the purchasing category to which the supplier belongs. It is considered that the Scores automatically calculated by the system are likely to be modified according to Nemak needs. The weight for purchasing category will be from 0 to 100%, will be different between purchasing categories and must be define by purchasing category management

The evaluation for hard indicators will be considered to apply monthly basis and soft indicators at least one per year or every six months. Some exceptions could be made and the evaluation of hard / soft indicators according to the needs of Nemak. The results of the evaluation should be maintained until the next evaluation.

# **6.3 Top Focus Supplier**

The supplier should do everything possible to continually meet Nemak's expectations and maintain acceptable performance levels. In the event that performance levels decline below acceptable or, the supplier fails after being placed on a controlled shipping status, Nemak may add the supplier to the "Top Focus Supplier" list. This status will involve higher levels of Nemak Management to alert the supplier of their critical status and attempt to enforce necessary recommended activities to improve quality performance. The supplier will keep this status until Nemak is satisfied, through demonstrated results, that acceptable improvement has been made.

Suppliers may be identified to enter the Quality Focus Supplier process as a result of reasons identified below:

- 1) Same quality issues repeat times and no evidence for the *improvement* actions *evident*.
- 2) In controlled shipping Level -1.
- 3) Continuous twice half yearly comprehensive rating result are level C.
- 4) For machining suppliers, the continuous 3 times monthly scorecard are lower than 70 (Red).
- 5) Delivery complaint from Nemak PC&L team more than 3 times (included) in the past 3 months.
- 6) Other issues are identified as high-risk issues by Nemak team.

# **6.3.1 Top Focus Supplier Process**

Once a supplier is selected to enter the "Top Focus Supplier" (TFS) process, the process opens with a formal notification of the supplier, this is done by postal mail or email. This letter should be sent by Nemak supplier representative based on the approval from Nemak supplier manager or other management representative and addressed to the supplier's upper management. The supplier shall provide the detailed improvement goals together with actions plan as Nemak required. Nemak supplier representative will schedule monthly or bi-weekly management reviews to review the supplier's progress toward meeting the established goals. If goals are not being met, the issues are to be escalated. Repeated failure of the supplier to meet commitments is to be escalated to Purchasing, and may result in a recommendation of New Business Hold. The supplier exit *criteria to* the TFS process should be approved by Nemak representatives. The TFS process is the official escalation procedure for Nemak supplier management issues escalation.

# 6.3.2 New Business Hold

The new business hold process will be initiated when any of the following occurs as **a result of supplier actions or inactions:** 

- 1. Major quality issues related to the SC characteristics which results in customer recalls
- 2. Being placed into CSL-2 (Controlled Shipping Level 2)
- 3. Commitments are missed more than twice during the TFS process.

#### **6.4 Escalation Process**

The Supplier Escalation Process defines the different stages undergone in case the performance of a supplier is not in line with Nemak's requirements.

In other words, the purpose of the supplier escalation process is to ensure that the supplier's performance meets Nemak's requirements in order to ensure a regular flow of goods delivery to Nemak's customer without complains. The aim of the process is to implement suitable actions at the supplier's so that the products, materials and services delivered meet Nemak's and its customers' requirements again. Depending on the duration and seriousness of the problems, they are classified in one of three escalation levels. In the event of recurring quality or logistics problems, the supplier is admitted to the Nemak escalation process.

Three stages can be employed here depending on the duration and difficulty of the problems.

#### Nomination criteria's:

#### Escalation level 1 (EL1):

- Supplier performance evaluation (C status)
- Audit result (C status)
- Recurrent customer complaints, field issues, CSR report (low impact)

#### Escalation level 2 (EL2):

- No significant improvement of Stage 1 or degraded performances
- Stage 1 too long (3 months)
- Recurrence of quality and delivery issues, CSR report (medium impact)

#### Escalation level 3 (EL3):

- No significant improvement of Stage 2 or degraded performances
- Stage 2 too long (6 months)
- Recurrence of quality and delivery issues, CSR report (high impact)
- Certification of the quality management system expired since more than six months or is invalid.
- The supplier provides inadequate cooperation on the necessary corrective actions
- Security of supply is inadequate

# **Rescinding of Escalation status:**

The Supplier Escalation Board corresponding to each escalation level decides whether the supplier meet the entrance and exit criteria for the corresponding escalation stage. The status of any escalation stage till only be rescinded once the effectiveness of the defined actions has been checked by Nemak and this has been notified to the supplier by the Nemak Purchasing department.

# 7.0 Control of Non-Conforming Product

## 7.1 Containment

As with any manufacturing process, problems are bound to occur. It is how a problem is contained, communicated and reacted to that is most important. Suppliers are expected to have a strong written procedure for containment and control of non-conforming product. All levels of management and employees must be trained and understand the procedure and its importance.

The supplier must immediately contain any known issue and notify Nemak as soon as the concern is found.

When a problem is discovered at the Customer facility, the supplier will be notified immediately and all suspect products must be contained at all locations including, supplier/sub-supplier facilities, warehouses, parts in transit to the customer or other locations, parts on customer production floor.

The supplier must provide a written description of the containment plan, inspection method and resulting certified product identification.

It is the responsibility of the supplier to coordinate all aspects of the containment including identification and quarantine of suspect material such as serial numbers for each suspect part, record of containment results, identification of a clean point with specific traceability information of the first known good part, etc. All the above information must be communicated to the appropriate Nemak supplier representative as it is received.

It is expected that suppliers will perform all actions needed to return and replace suspect material and avoid, wherever possible, any interruptions at the customer facilities. Nemak reserves the right to charge back all costs associated with supplier caused non-conforming product, including return of material and loss of production including, labor and components, where applicable.

# 7.2 Controlled Quarantine Area/Material Review Board (MRB)

All product which is suspect or non-conforming for any reason must be properly identified and stored in a defined quarantined area, away from the production flow or shipping areas.

The supplier must have a system in place to account for each part in the quarantine area along with a written procedure outlining the process to add or remove parts, requiring approval from a defined responsible party, for example, Quality Manger or Quality Engineer.

There may be circumstances to which non-conforming material may be considered for use by the final customer, depending on its affect towards fit, form, function, etc. In such cases, a request for a waiver may be submitted for review. Supporting documentation such as dimensional reports, test results, or other applicable documents will be required by the customer to assist in potential approvals. Under no circumstances may non-conforming material be shipped without prior approval by the customer.

Review details and questions with the Nemak supplier representative on an individual case basis.

# 7.3 Controlled Shipping

It is an expectation that suppliers provide quality parts at all times and maintain positive communications with Nemak. Suppliers should take every necessary measure to ensure that Nemak's production is not negatively affected, including the addition of resources when necessary. When situations occur which adversely affect Nemak's production, Nemak has the right to initiate a controlled shipment process.

Controlled shipping may be initiated when any of the following situations occur:

• Loss of containment of a previously identified non-conformance

- Uncertainty of root cause to implement permanent corrective actions to resolve a defined nonconformance
- Safety concern
- Other non-conforming situations as deemed necessary by Nemak

Suppliers shall remain on controlled shipping status until the following exit criteria have been met:

- Permanent correction action(s) have been implemented and validated for effectiveness. In most cases, a Nemak Representative will visit the supplier site to verify the PCA in action.
- All exit criteria detailed in the written notification has been met. Details will vary.
- Nemak has provided written authorization to cease controlled shipping activities
- The parts sent in this period must have an Identification "and in place agreed with the Quality of Neman's suppliers.

# 7.3.1 Controlled Shipping Level 1 – CSL 1

Control Shipping Level 1 or CS1, requires that the supplier initiates an offline inspection process, separate to any existing in process inspection. After product has run through its intended process, parts are to be contained in a designated CS1 quarantined area where a defined inspection process will be performed by additional personnel. Sort results must be maintained from each shift and reported to Nemak daily. The supplier will be responsible for all costs associated to the CS1 activities.

#### 7.3.2 Controlled Shipping Level 2 - CSL 2

In some cases, the supplier's CS1 arrangement will be proven to be ineffective whereby suspect parts will continue to reach the customer. Nemak in this case will place the supplier on Controlled Shipping Level 2 or CS2. Like CS1, the supplier is required to set up an offline inspection process, separate from any existing in process inspection. Parts are to be placed in a designated quarantine area which will be set up for inspection/sorting and certification by a third-party inspection group. The supplier will be responsible for all costs associated to the CS2 activities.

## 7.3.3 Controlled Shipping Exit Criteria

Controlled shipping exit criteria shall include:

- 1. 30-45 working days free from non-conforming material (as identified in the CS2 letter) from corrective action approval
- 2. Corrective action documentation shall show root cause and non-detection identified and verified
- 3. Documented evidence of error proofing considerations
- 4. On-site audit of corrective actions before exit of CS2.

Note 1: The supplier's certification body must be formally notified by the supplier in the event of controlled embarkation level II. Evidence **shall** be provided to Nemak of communication. Note 2: The supplier will remain under controlled shipment until a written authorization from Nemak to exit **has been received**.

# 8.0 Problem Solving

It is most unfortunately a common mistake in manufacturing to confuse problem solving with problem "mending". In the chaotic environments that many facilities are faced with, it has become practice at times to apply a "Band-Aid" to cover up a problem rather than solve it indefinitely. A most effective way to solve a problem is to identify the root cause and its contributing factors and eliminate it from the system.

Using problem solving tools will engage cross functional teams, which is absolutely necessary for success. To start solving a problem, we need to understand what a problem is. A good definition of a problem is, "A variation from a recognized standard". In other words, you need to understand how things should be before you can recognize a possible cause for them not being that way. Once the problem is understood, the solving may begin.

There are various problem-solving methodologies available to choose from, however Nemak will require at a minimum the 8D problem solving methodology. It is up to the supplier to decide which additional tools to use to assist in the D4 "Root Cause" section, to solve their problem however, in some instances, Nemak will request a particular type, depending on the severity of the issue or timeliness to solve the problem.

# 8.1 Customer Complaints (Nemak and OEM)

Nemak releases the complaint to supplier. The supplier complaint is not only for any issue identified by Nemak and Nemak's customer including quality issues, delivery issues, capacity issues, service issues of mass production parts, but also for the timing issues, sample quality issues, documentation issues, service issues found during APQP activities. The supplier response requirements for the supplier complaint are as follows:

- Fast response (Short term containment action) within 24hrs
- Root cause and actions (Long term action) within 5 calendar days
- Actions implementation and validation (Documentation standardization) within 10 calendar days

Note: The time of implementation could be delayed based on the case of the complaint.

Complaint(s) will be classified according to the below criticality level criteria:

- Level 1: Official claim register in OEM/Nemak system. i.e.: severity high, dealer returns, field actions, critical defect, warranty claim, recall.
- Level 2: No claim register in OEM/Nemak system. i.e.: severity medium, complaint by email.
- Level 3: Claim reported by Nemak

Nemak does not strictly define which tool to use, however there may be specific cases when the Nemak Quality Representative will require a specific problem-solving tool be used and submitted, to accompany the **required 8D**.

#### **8.2 Lesson Learned Process**

Every problem solved generates at least one lesson-learned once corrective actions have been implemented. The supplier must perform lesson learned analysis and fill out the format provided by Nemak or use its own form. A lesson learned must be submitted to Nemak every complaint or improvement process. Additionally, the supplier must have a method for tracking and reviewing lessons learned as part of the Quality Management System.

# 9.0 Recalls

The Supplier acknowledges that the Nemak may be required to recall components that contain **their** Products and to initiate corrective and preventive action plans to contain any defective products. Nemak may be required to initiate such actions at the request of its customers, governmental authorities, or as part of internal quality assurance programs. If Nemak or any of its customers find or suspect that the **provided** products are defective, Nemak will, to the extent possible, notify the Supplier, and Supplier shall fully cooperate with Nemak in implementing any recall programs and/or corrective and preventive action plans. The Supplier acknowledges that the implementation of these actions is time sensitive, and Nemak reserves the right to carry any such actions, at the expense of Supplier. Therefore, the Supplier agrees to reimburse to Nemak of any costs associated with the implementation of such actions. In case of any legal agreement in place Supplier must comply with established terms.

Notwithstanding the foregoing, Nemak shall have the power to determine and resolve all aspects of the recall process of the Products from the market, including when and how to implement the process. The Supplier agrees to fully cooperate and to comply with the internal policies issued by Nemak regarding recalls and preventive and corrective actions.

# 10.0 Deviations

The Nemak Supplier Quality area has exclusive and formal attribution to issue deviations on the technical requirements of this Manual. Any other form of agreement aiming at the total and / or partial abolition of requirements will be considered as lacking legal tender for the purpose of applying the Manual. Every waiver or deviation for the requirements described in this manual should be appropriately documented and formalized, and any verbal commitment **shall be considered non-binding**.

# 11.0 Statement of Responsibility

The Supplier commits itself to adapt its systems and processes aimed at meeting Nemak specific requirements. Any deviation from this Manual **must** be agree and confirmed by Nemak Quality Representative in written.

# **Approvals**

APPROVER (S)				
Department	Title	Name	Signature	Date
Supplier Quality Assurance NA	Supplier Quality Assurance Manager	Todd Stockwell	Todd Stockwell	21.08.2023
Supplier Quality Assurance EUR & ASIA	Supplier Quality Assurance Manager	Alex Fuhr	Alex Fuhr	21.08.2023

# Revision History

REVISION(S)				
N°	Retraining (Y/N)	Date	Page (s)	Description
0	Ν	07/Dec/17	-	Initial Release
1	N	28/Aug/19	-	<ul><li>2.5 Environmental, Health and Safety Certification</li><li>2.5.1 Global Sustainability Business Code for Suppliers</li><li>2.8 IT Security Requirements</li><li>11 Statement of responsibility</li></ul>
2	N	21/Dec/21	-	<ul> <li>2.1 Audits</li> <li>2.5 Environmental, Health and Safety Certification</li> <li>2.5.1 Global Sustainability Business C</li> <li>3.2 Advanced Product Quality Planning (APQP) and Nemak Project Management System (EXCEL)</li> <li>3.3 PPAP</li> <li>3.7 Control of Special Characteristics</li> <li>3.8 Pass Through Characteristics – PTC</li> <li>3.9.1 Gauge Requirements</li> <li>4.1 Preservation of Product</li> <li>6. 2 Supplier Performance Scorecard</li> </ul>
3	Ν	21/AUG/23	-	Editorial changes, removal of attachments  Changes: bold and italic